

## It's a Million! – BDI reaches and establishes new industry benchmark of One Million rotationally moulded plastic fuel tanks for tractors and other vehicles

It is another feather in the cap for BDI! The business group has produced and supplied 1-Million rotationally moulded plastic fuel tanks to its customers: tractors, construction equipment, trucks and other vehicle manufacturing companies.

The first tank was developed almost 2 decades ago at the Mumbai (Ghatkopar) factory for a tractor. Over the years, the group has developed many different automotive products such as AdBlue (urea) tanks, fenders, cabin roofs, consoles, air ducts and many other products for farm equipment (like tractors, harvesters, etc.) and for other vehicles like trucks, excavators, back hoe loaders, buses, etc.

This milestone was celebrated with a felicitation event at BDI's manufacturing plant in Pune (Sanaswadi) on 21<sup>st</sup> January 2019. Senior leadership and several team members from John Deere India joined and congratulated the BDI team at this event.

The 1-Millionth fuel tank was flagged off for dispatch to John Deere Pune Works by Mr. Rohit Sharma (Sr. Vice President – Operations, India Utility Tractors, John Deere) along-with Mr. Amit Ghildiyal (Head, India Supply Management, John Deere) in the presence of Mr. Dalbir Saini (Founder, Chairman and Managing Director, BDI Group).





## Let's collaborate – BDI welcomes team from Sheffield Business School (UK)

Sheffield University Management School, United Kingdom runs an Executive Program in Advanced Manufacturing.

BDI Group engaged with a group of program participants to solve some real business problems. The cohort arrived in Mumbai on 06-Jan and stayed until 12-Jan with multiple visits to BDI's manufacturing factories to study the problem statements in detail.

Immersive interactions with BDI's senior team including the plant managers at the factories, provided an in-depth understanding of the business to the visiting group. The result? An

improved plant layout, increased productivity and a boost in the efficiency of operations.



The profile of visiting group members who worked actively with BDI is:

- 1) *Simon Evans* – Group Lead Customer Collaboration Logistics at Siemens with an experience of around 20 years having worked at multiple Siemens facilities globally.
- 2) *Ian Jenkins* – Production Manager at Tata Steel UK with over 15 years of professional experience
- 3) *Chris Iveson* – Intellectual Property and Commercialisation Manager at the University of Sheffield's Advanced Manufacturing Research Centre (AMRC, UK) having executed projects for world-class businesses like Boeing and McLaren.

## Expansion around the corner – BDI adds 1 additional rotational moulding machine at its manufacturing plant in Dewas, Madhya Pradesh

To cater to increasing market demand for BDI's quality rotationally moulded products and to capitalize on the business growth, BDI is adding capacity across its production factories in 2019. The first increment comes through an additional and new 4-arm rotational moulding machine being installed at the Dewas factory in Madhya Pradesh.

The BDI Dewas factory caters to automotive and off-road customers like John Deere and Sonalika; along-with an array of material handling business customers like Amar Tea, Aurobindo, Colortex, Glenmark, Granules, Hetero, ITC, Jivraj Tea, Mylan, Nestle, amongst many other pharmaceutical, food-beverage and FMCG businesses.

## Let us SAP it – BDI commissions its new SAP system for Enterprise Resource Planning



Well planned is already half done. Keeping in mind the customer requirements and the forthcoming business challenges, BDI has invested in and commissioned a new state-of-the-art customized ERP for rotational moulding needs, from the industry leader SAP.

Working with a renowned and award-winning SAP implementation partner over the past 18 months, BDI has customized the standard offering from SAP and designed it as per rotational moulding needs. The system shall now handle and plan the inventory, sourcing and purchase, production, quality, customer relationships and business partners; in addition to the standard offering of accounts and finance.

Phase 2 of the implementation shall include HR module to handle the process along-with the necessary locks and checks across all functions and modules of SAP. The system automatically generates a dashboard for the senior management displaying the key parameters and business metrics visually in real-time. This will reduce decision-making time and errors while increasing the efficiency of strategic decisions.



*Thank you from BDI family*